#### "True Colors" Word Cluster Sort

Working one row at a time, rank each word cluster group, with 4 points to group most like you and 1—point to group least like you. Then sum each column. Your highest score indicates your primary color and your lowers score represents the color least like you.

1.				
	Active Opportunistic Spontaneous	Parental Traditional Responsible	Authentic Harmonious Compassionate	Versatile Inventive Competent
2.				
	Competitive Impetuous Impactful	Practical Sensible Dependable	Unique Empathetic Communicative	Curious Conceptual Knowledgeable
3.				
	Realistic Open-Minded Adventuresome	Loyal Conservative Organized	Devoted Warm Poetic	Theoretical Seeking Ingenious
4.				
	Daring Impulsive Fun	Concerned Procedural Cooperative	Tender Inspirational Dramatic	Determined Complex Composed
5.				
	Exciting Courageous Skillful	Orderly Conventional Caring	Vivacious Affectionate Sympathetic	Philosophical Principled Rational
	Orange Total	Gold Total	Blue Total	Green Total

# WHO AM I?

"It is not worth an intelligent man's time to be in the majority, there are already enough people to do that."
-G.H. Hardy

Greens are on a never-ending quest for improvement of the status quo. They enjoy developing concepts and are intrigued by advances in progress, especially of an intellectual or scientific nature. Very complex individuals, not only do they think about how an issue affects them, they think of how it affects the world...and even beyond!

Solving a problem is nearly irresistible to a Green. Their strong drive to have things work "right" can compel them to spend a tremendous amount of time trying to fix things or find solutions to conditions that others might not concern themselves with.

For them, "work" is play, as long as they have an interest in what they are doing. They will sometimes spend a great amount of time on projects that others may perceive as "work," such as reading, attending lectures, and studying. Embarking on ventures that require them to investigate data, figure things out, or test theories is exciting and can be spellbinding.

Many Greens take pride in the display of information they have gathered. They derive gratification from a well-designed spreadsheet, charts, graphs, or reports. Mastering their subjects is a great source of pleasure to Greens, and they will seek avenues for enhancement of their competence.

"Justice consists not in being neutral between right and wrong, but in finding out the right and upholding it, wherever found."

-Theodore Roosevelt

As traditional, rule-abiding citizens, Golds are hard-working and dedicated to their families. Their children are raised to adhere to set rules and are taught a strong sense of what is right and wrong. They are encouraged to be responsible, respectful, conservative, and stable.

Golds have a strong sense of loyalty, not only to their families but also to the organizations they work for. They are drawn to service organizations, community action groups, churches, and volunteer associations. Golds derive a sense of great satisfaction from being useful and responsible. Their superb eye for detail and finesse for planning make them excellent coordinators of events and supervisors of projects.

Well-organized and punctual, Golds thrive on regularity, efficient use of time, and predictability. They derive great pleasure knowing that they can be counted on to follow through. Their work and nature are "as good as gold."

### WHO AM I?

"...each of us has a personal calling as unique as fingerprint..."
-Oprah Winfrey

Many Blues are fascinated by human behavior and relationships. They seek understanding of themselves and how they fit into the world around them. They may be drawn to the self-help and psychology sections of bookstores and are on a constant quest of self-exploration. As they seek to find themselves, they also engage in understanding how they can connect effectively with others. They seek a connection on a much deeper level than the other color styles typically do.

When listening to others, their attention goes beyond the words. They respond to the emotional needs of others. They will try to read for deeper meaning than the question or issue at hand, sometimes uncovering a land mine of untapped feelings. When this happens, Blues are there to listen compassionately.

Since they have a genuine acceptance for most everyone they come in contact with, they look for the positive attributes in others and usually find them. This is why they are able to get along with people that others may find intolerable. Blues truly feel uplifted when they are able to contribute to others, be it a simple

compliment, acknowledgment, or praise for a job well done. Blues also enjoy being needed and liked. They aim to please. They have a habit of trying to be everything to everybody. If they are not careful, they can get overwhelmed by spreading themselves too thin.

# Ovanage

# WHO AM I?

"The trouble with resisting temptation is you may not get another chance." -Laurence Peter

Those with large amounts of Orange characteristics in their temperament boldly seize opportunities when they arise. When circumstances present themselves to an Orange, they are quick to grab hold of the moment if they are motivated to do so. They are quick decision makers and can be equally quick at changing their minds too. While some people are still mulling over options, Oranges have already leaped into action.

Oranges like circumstances that are larger than life. They enjoy trouble-shooting and successfully emerging from a situation. They also have a knack for eliciting the help of others and having fun along the way. If they can squeeze just an ounce of juice from a situation to liven things up a bit and add some fun, they will. The words to a popular '70s disco song portray a certain attitude of Orange quite succinctly: "I want to go where the action is, I want some action, I want to live!"

Oranges enjoy their senses, they like to experience the sensations of smell, touch, taste, hearing, and sight. Often, they aim to feel a certain "edge" or "rush." There are many ways to get this "rush" whether it's partaking in high-risk physical activities or contact sports, negotiating their way into or out of a situation or performing on stage - one thing for sure is this "rush" or "edge" makes them feel alive. If they don't have it in certain areas of their

life, they will seek to find or create it in other aspects: work, relationships, or added activities. This craving for a rush can drive them to push their physical limits, often ignoring physical discomfort to accomplish their goal. Triumph over this discomfort may even add to the fun and the challenge.

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